CX Analytics for Microsoft Teams

Boost customer satisfaction and agent performance, uncovering missed revenue and retention opportunities – all without the cost and complexity of a full contact center.



Decrease abandoned call rates by



Decrease call waiting times by



Decrease call length wait time by



CX Analytics is a call analytics and reporting solution that helps organizations increase the chance of retaining customers and securing additional revenue often lost through missed or poorly-handled calls.

The solution provides **real-time and historic** call insights, delivering in-depth visibility of customer engagement and agent performance. These insights are intuitively **embedded within the Teams client** to help organizations enhance service quality and conversion rates.

Stay informed about your KPIs

Gain valuable insights and real-time visibility into your call center operations and make decisions based on actionable data.

Increase customer retention

Deliver excellent customer experiences, fostering customer loyalty and trust.

Improve call centre performance

Keep track of your team to balance workloads and increase productivity while ensuring employee well-being.

Boost revenue

Capture missed business opportunities and increase sales, ultimately driving revenue growth.

PLATFORM FEATURES

Real-Time Monitoring & Reporting

- Call Center Dashboards
- Customizable Wallboards
- Active Calls Reports
- Queue Reports
- Presence Page

Embedded within Teams Client

Advanced Call Analytics

- ✓ Unreturned Lost Calls Reports
- User/Auto Attendant Reports
- Call Center Interval Reports
- Call Volumes by Day Reports
- Call Log History
- User Productivity Reports
- Group Activity Reports

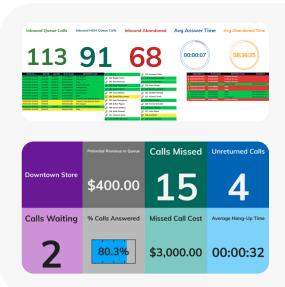
CRM Integration

Unified view of customer

Compliance & Privacy

- Secure data policies
- Granular permissions

Platform Overview



Real-Time Call Center Dashboards

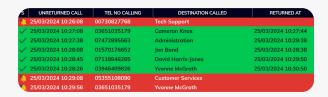
- Get the full picture of your call center operations.
- Create custom dashboards using KPIs that matter most to your business.
- Keep detailed track of all incoming, outgoing, missed, rejected and unreturned calls in one place.
- Ensure prompt responses and a seamless customer experience.
- Effectively manage and optimize call centre workloads.
- Prioritize customer requests based on urgency, complexity, and value.

Unreturned Lost Calls Report

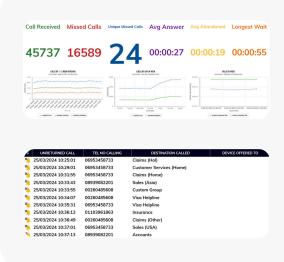
- Recapture all your missed callers and unreturned lost calls in real time.
- Recover lost sales and retention opportunities to increase revenue and customer satisfaction.

Active Calls Reports

- See how productive your agents are throughout the day with live and historic data.
- Assess your team workload and adjust as needed.



S USER	IN ANSWERED ▼	IN ABANDONED	OUT ANSWERED	AVG TALK TIME	AVG HELD TIME	AVG ANSWER TIME
🕖 110: Julian Stewart	152	27	49	00:01:22	00:00:16	00:00:17
 109: Elwyn Watkins 	152	38	37	00:01:20	00:00:17	00:00:19
114: Luke Davies	149	45	44	00:01:27	00:00:17	00:00:18
108: Esther Pigeon	134	40	42	00:01:23	00:00:18	00:00:16
107: Joan Greengross	128	33	41	00:01:25	00:00:19	00:00:18
 106: David Harris-Jon 	rs 123	38	53	00:01:13	00:00:18	00:00:17
2 105: Tony Webster	119	40	47	00:01:26	00:00:17	00:00:18
111: Cameron Knox		46		00:01:20	00:00:16	00:00:18
 112: Andrew Johnstor 	115	21	39	00:01:23	00:00:19	00:00:19
🕖 116: Jan Newman	113	39	36	00:01:19	00:00:18	00:00:20
2 113: Cameron Clark	111	33	49	00:01:30	00:00:17	00:00:18
 115: Caroline Morrison 	108	40	28	00:01:27	00:00:17	00:00:18
∂ 104: Morris Coates	25	4	56	00:01:31	00:00:16	00:00:31
2 101: Reggie Perrin	23	3	45	00:01:27	00:00:20	00:00:35
103: Peter Cartwright	22	6	40	00:01:30	00:00:22	00:00:28
A 102: Doc Morrissey	20	7	41	00:01:35	00:00:22	00:00:27



Historic Reports

- Make informed decisions using historical data that can be filtered and analyzed across different metrics.
- Find out when your customers contact your business to forecast staffing levels and call capacity.
- Easily identify top and underperforming agents by analyzing KPIs such as calls answered, talk times, hold times, and many more.
- Set benchmarks and performance targets based on historical data and track if agents are meeting those goals – extremely useful for management appraisals.

